



PARTENZA[®]

OUR WORK PROCESS

1 CLIENT MEETING

A person in a suit is signing a document labeled "CONTRACT". The document is on a table, and the person's hands are visible. The background is a blurred office setting.

2 CONCEPT & DESIGN

A 3D model of a chair design is shown on a table. The model is a light gray color and is surrounded by architectural blueprints and other design documents. The background is a blurred office setting.

3 MANUFACTURING

A wooden chair is being manufactured in a factory. The chair is made of light-colored wood and is shown in various stages of production. The background is a blurred factory setting.

4 PACKAGING & SHIPPING

A factory floor with several large metal crates. The crates are stacked and labeled with the brand name "PARTENZA". The background is a blurred factory setting.

1 CLIENT MEETING

..... QUOTATION /BOQ

..... TIME SCHEDULE











..... CONFIRM



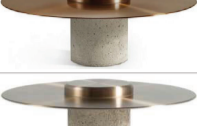





We begin the process by gathering information from you. Our goal is to understand your project's unique requirements and discuss specifics like the required quantity, material specifications, and detailed plans that translate your design intent.


Our data collection includes preparing a bill of quantities (BOQ) that outlines the materials, quantities, and associated costs. We will then provide a quotation detailing the estimated cost, payment terms, and a schedule to help estimate the project's duration.

Once you confirm the order, we will move to the next step.

QUOTATION /BOQ

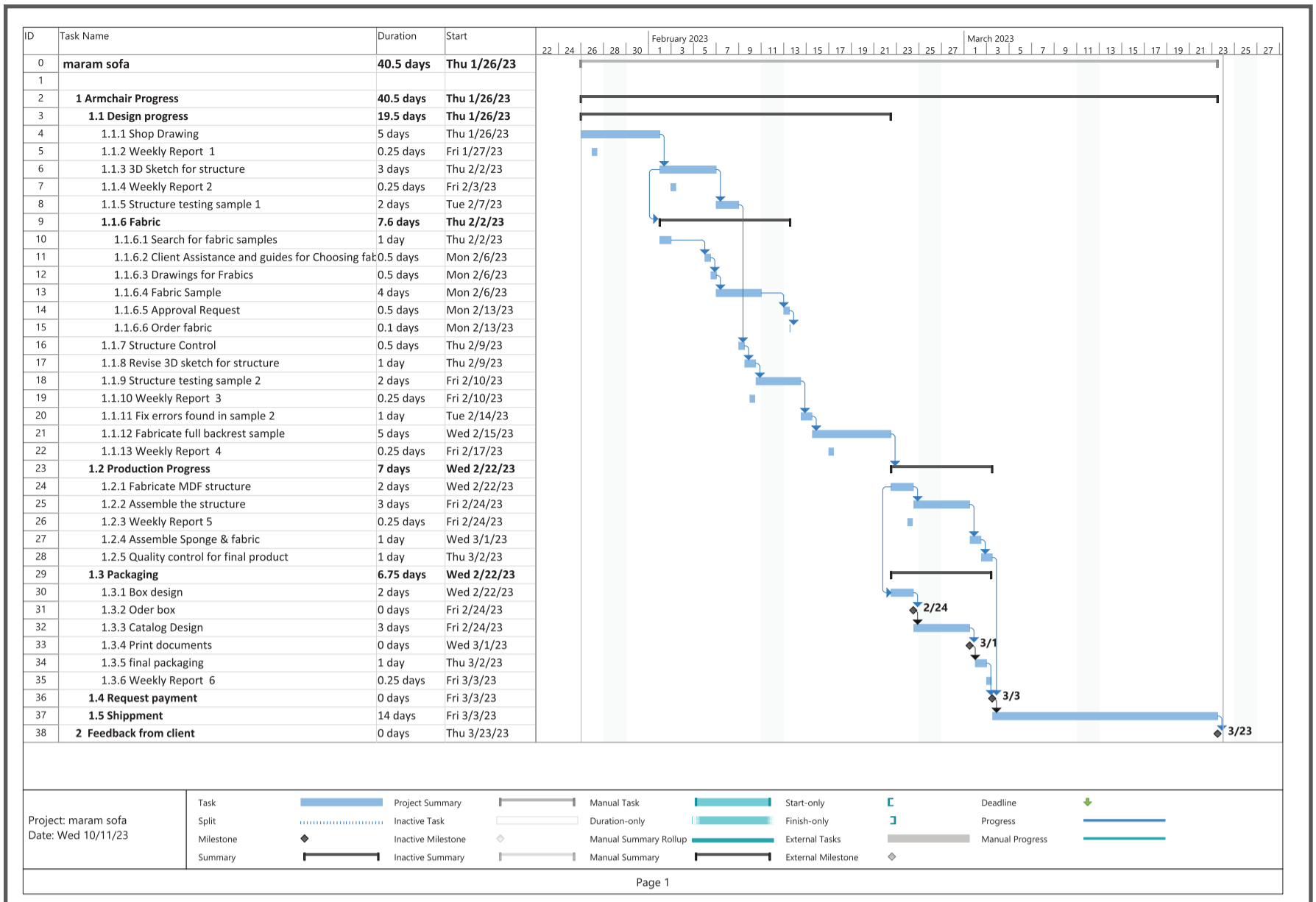
PARTENZA		Price Quote													
BILL TO : Ms. Maram Seddiq Project Name: SHEIKH. YOUSUF AL RAJHI PALACE		  			Quote No: #1120314 Date: 03.03.2023 Valid For: 5 DAYS										
Item No.	Image Reference	Dimension (cm)				seating height	FABRIC LM	MARBLE m2	ITEM		Qty	Unit	UNIT PRICE (USD)	TOTAL PRICE (USD)	
		W	D	R	H				Type	Description/Materials					
Furniture															
FJ-01		285	101		75	46	15			Sofa 01	<ul style="list-style-type: none"> Beech wood structure Plywood structure for the curved backrest and sides 32-34-36 density upholstery sponge fabric: Fiord2 271 excluded 	4	nos	\$ 3,325.00	\$ 13,300.00
FJ-02		240	98		65	45	12			Sofa 02 3 seaters	<ul style="list-style-type: none"> Beech wood structure Plywood structure for the curved backrest and sides 32-34-36 density upholstery sponge leather: Divana 246 excluded 	2	nos	\$ 2,162.50	\$ 4,325.00
FJ-03		240	98		65	45	12			Sofa 03	<ul style="list-style-type: none"> Beech wood structure Plywood structure for the curved backrest and sides 32-34-36 density upholstery sponge leather: India excluded 	1	nos	\$ 3,325.00	\$ 3,325.00
FJ-04		150	50		70	50	5			Bench 01	<ul style="list-style-type: none"> Beech wood structure 32-34-36 density upholstery sponge Fabric: Fanello 0018 excluded Table: <ul style="list-style-type: none"> American walnut grooved solid wood Decorative paintings on the sides 	2	nos	\$ 1,837.50	\$ 3,675.00
FJ-05		200	75		60	40	5			Bench 02	<ul style="list-style-type: none"> Beech wood structure 34 density upholstery sponge fabric: Divana3 246 excluded Legs: Beech wood legs painted in walnut finish Back support: Grey Powder coated metal frame 	1	nos	\$ 1,143.75	\$ 1,143.75
FJ-06		75	71		70	42	4			Bergere 01	<ul style="list-style-type: none"> Beech wood structure 32-34-36 density upholstery sponge fabric: Fiord2 271 excluded 	4	nos	\$ 407.50	\$ 1,630.00
FJ-07		74	80		90	44	3			Bergere 02	<ul style="list-style-type: none"> Beech wood structure for seating Plywood structure for the curved backrest and sides 32-34-36 density upholstery sponge fabric: Giano 3 Light excluded Legs: Beech wood legs painted in walnut finish 	2	nos	\$ 515.00	\$ 1,030.00

FJ-18										Coffee Table 05	• 6-8mm black transparent glass top and legs • Solid beech wood base	5	nos	\$ 347.22	\$ 1,286.1
FJ-19										Coffee Table 06	• 6-8mm black transparent glass top and legs • Solid beech wood base	4	nos	\$ 347.22	\$ 1,388.8
FJ-20										Cocktail Table 01	• Top: SS sheet in bronze titanium finish • Legs: Solid concrete finish	1	nos	\$ 1,187.00	\$ 1,187.0
FJ-21										Cocktail Table 02	• Top: SS sheet in bronze titanium finish • Legs: Solid concrete finish	1	nos	\$ 937.00	\$ 937.0
FJ-22		40	40		45.5					Side Table 01	• Natural dark oak wood finish for top and legs	1	nos	\$ 451.39	\$ 451.39
FJ-23		36.5	70		31.5					Side Table 02	• Natural dark oak wood finish for top and legs	1	nos	\$ 855.06	\$ 855.06
FJ-24		40	29		115					Sanitizing Station	• 30x30mm Solid wood frame in walnut finish • Top tray is not included	1	nos	\$ 208.15	\$ 208.15
FJ-25		68	68		82	43				Bergere	• Beech wood structure • Plywood structure for the curved backrest and sides • 32-34-36 density upholstery sponge • Leather: SFC Nona FR 310 Taba	1	nos	\$ 2,534.00	\$ 2,534.0
														SUBTOTAL	\$ 70,457.4
														DISCOUNT	\$ -
														SUBTOTAL LESS DIS.	\$ 70,457.4
														VAT RATE %	0%
														VAT	\$ -
														SHIPPING/HANDLING LOGISTIC	\$ -
														Quote Total	\$ 70,457.4
Bank Details for Payment:															
PARTENZA MÜHENDİSLİK İNŞAAT İÇ VE DIŞ TİCARET LİMİTED ŞİRKETİ															
Kuveyt Türk Katılım Bankası A.S.															
IBAN: TR04 0020 5000 0966 6847 3001 01															
SWIFT: TUREAD33															
Notes & Terms															
1. This Price Quote are 0% VAT (in case Partenza made the exporting), otherwise an addition 18% , 8% VAT shall be added.															
2. Lead time is 75 working days starting after one day of receiving the payment.															
3. This Price Quote are including packing fees with pallets.															
4. Partenza pledges the uploading of good to trucks.															
5. Partenza is not responsible for the improper shipment or the safety of the goods after being loaded into the truck.															

FJ-25		68	68		82	43				Bergere	• Beech wood structure • Plywood structure for the curved backrest and sides • 32-34-36 density upholstery sponge • Leather: SFC Nona FR 310 Taba	1	nos	\$ 2,534.00	\$ 2,534.00
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TIME SCHEDULE



Lujain Zaibak <lujain@partenza.it>
to Ibrahim ▾

To whom it may concern,

I trust this message finds you well. I am writing to formally confirm that your down payment for the project was well received, and we are eager to proceed with the manufacturing phase.

If you require any further documentation or information from our end to facilitate the commencement of the project, please do not hesitate to reach out.

Thank you for your prompt attention, and we anticipate a successful project together.

Warm regards,
Lujain Zaibak



Lujain Zaibak
Projects Manager
Manufacturing | PARTENZA
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🌐 <https://partenza.it>

PARTENZA
YOUR VISION IN EVERY DETAIL



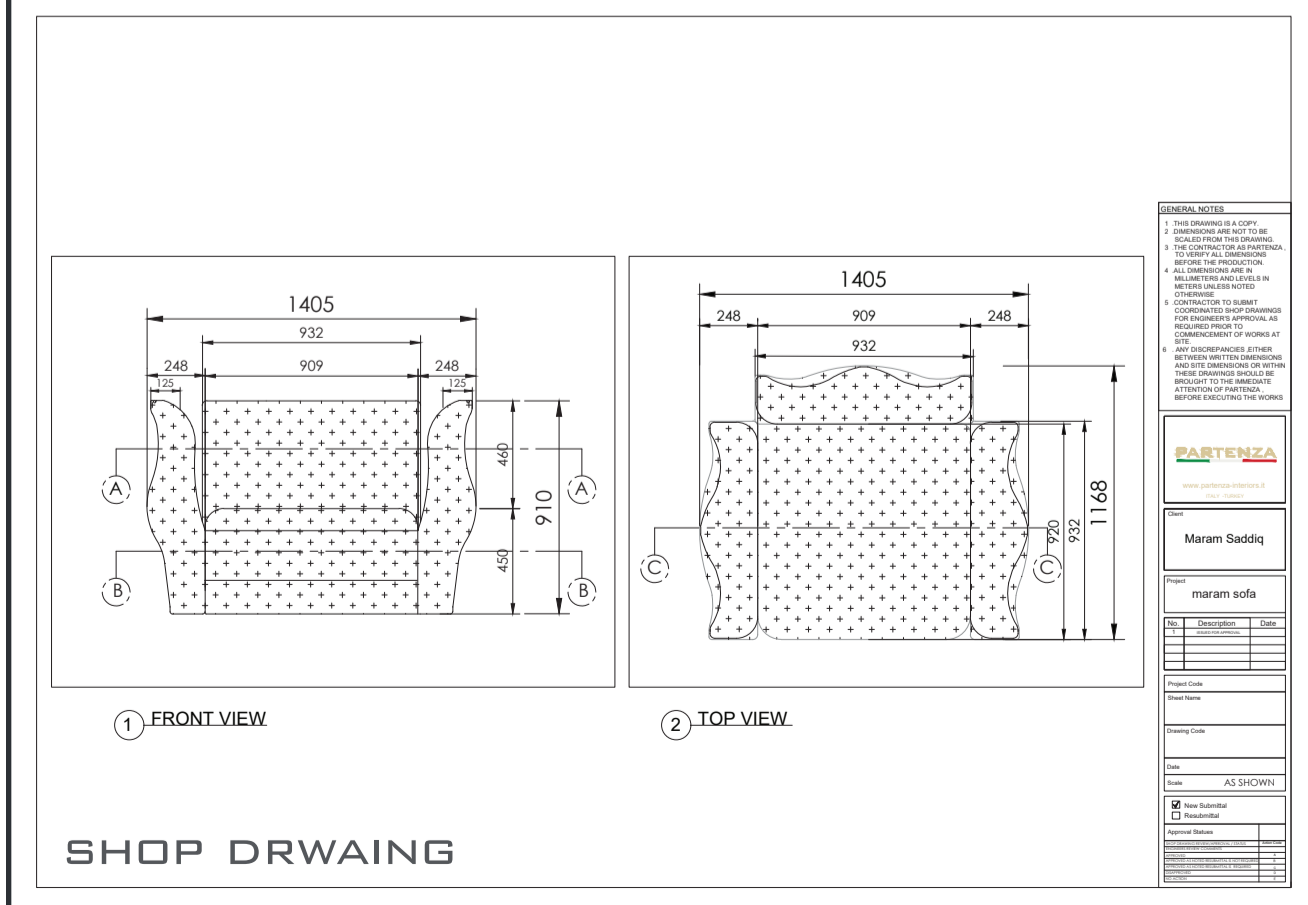
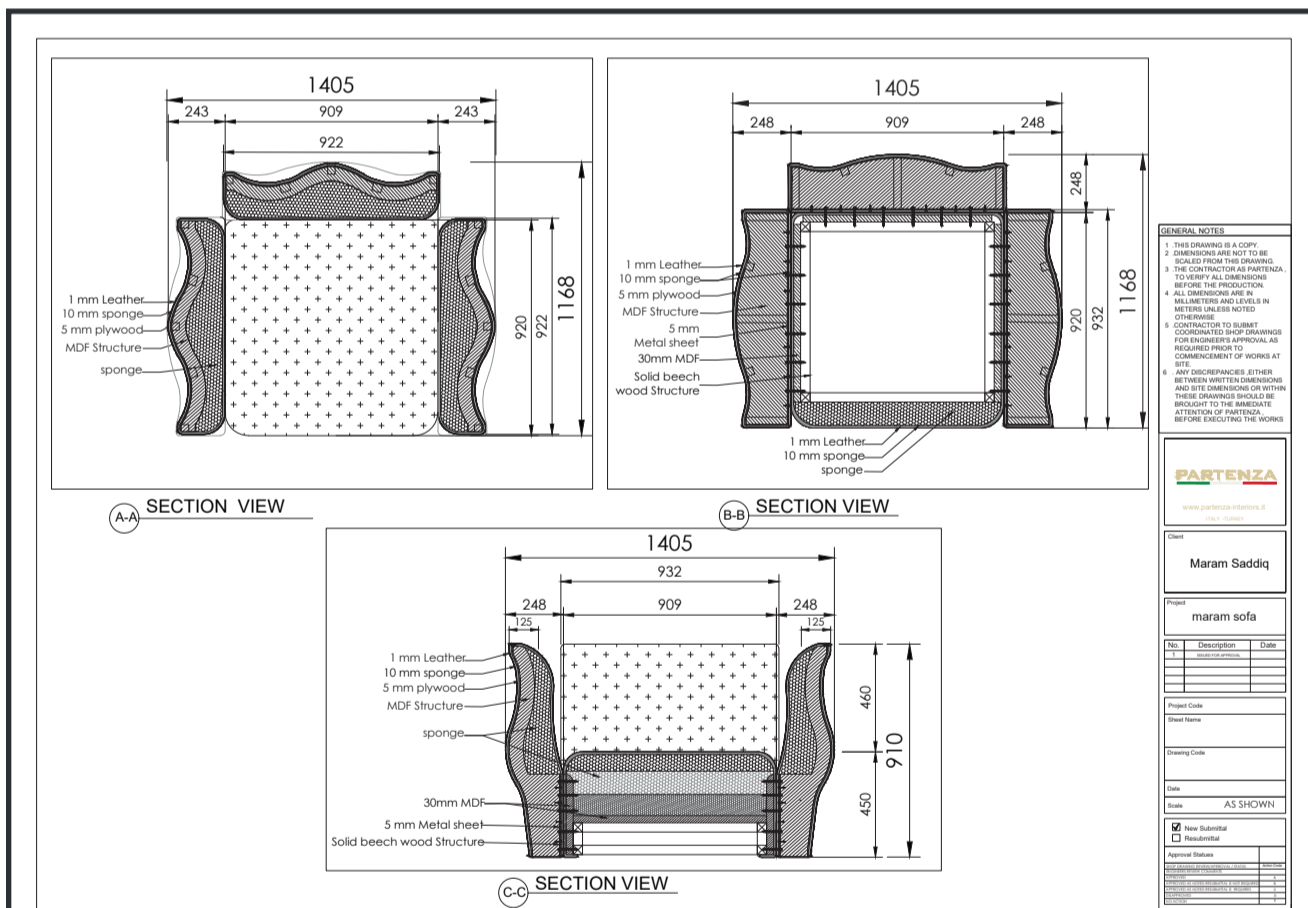
2 CONCEPT & DESIGN

SHOP DRAWING

MATERIALS

SAMPLES /MOCKUP

CONFIRM

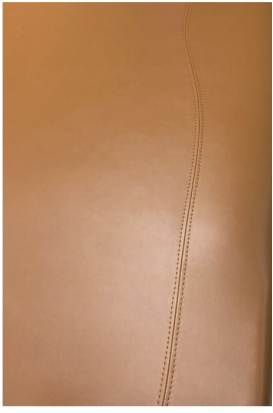


MATERIAL AND DESIGN SELECTIONS

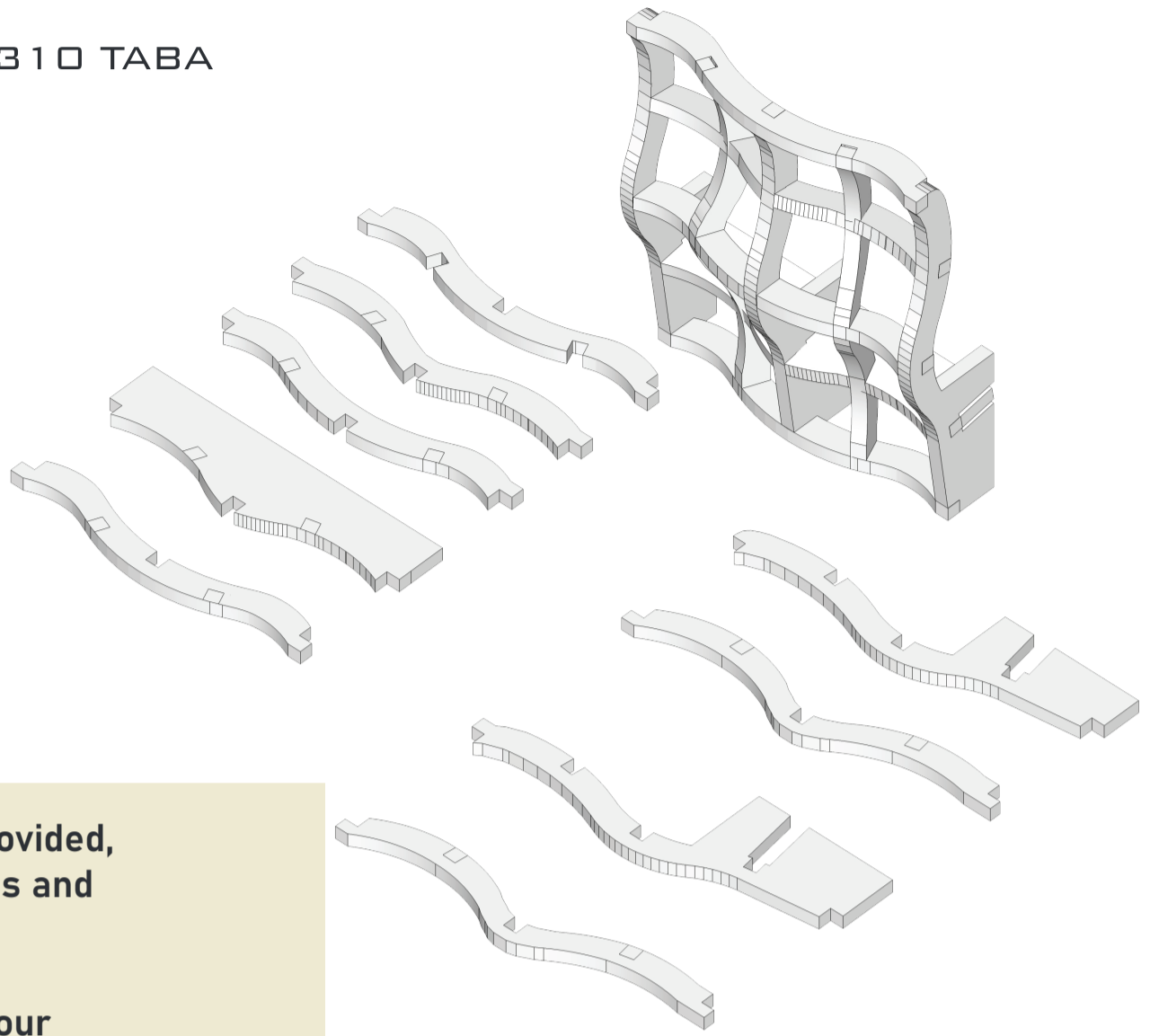
ARE

METICULOUSLY FINALIZED,

SETTING THE STAGE FOR A SEAMLESS JOURNEY FROM CONCEPT TO CREATION.



LEATHER:
SFC NONA FR 310 TABA



Based on the information you've provided, we will present a catalog of photos and illustrations (known as a Mood Board) to demonstrate our vision for your project.

We will also create a 3D model so you can review the details.

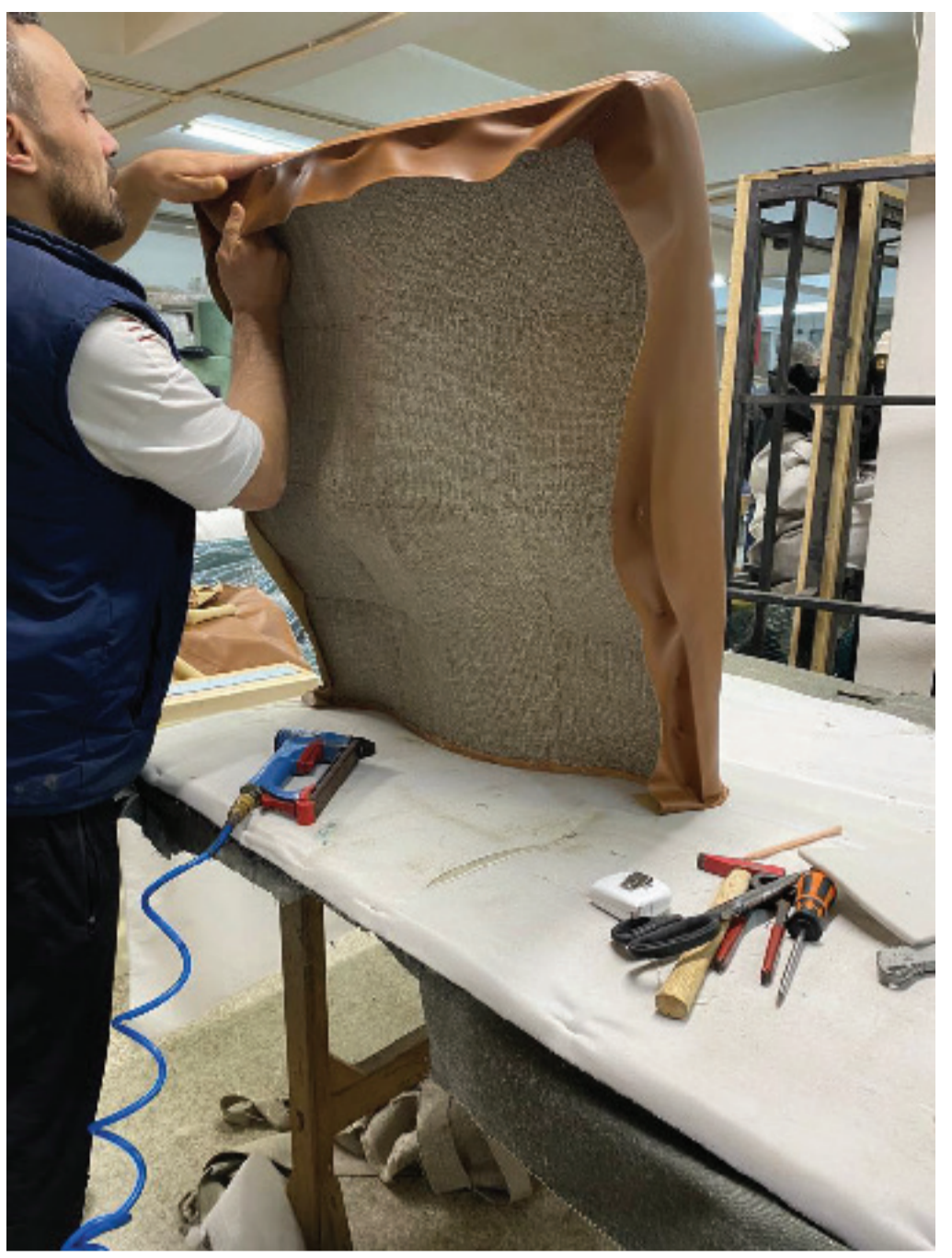
Our designers are prepared to develop new designs for hotel suites, villas, hospitals, restaurants, and cafes.

We will provide a materials catalog, shop drawings, and a sample mockup to help envision the final product.

At this stage, we may request an initial payment - a financial commitment that allows us to finalize pricing.

- BEECH WOOD STRUCTURE





SAMPLES /MOCK UP



3 MANUFACTURING

WEEKLY REPORTS

QUALITY CONTROL

PARTENZA
YOUR VISION IN EVERY DETAIL

BERGÈRE

Weekly Report
24.02.2023



OUR WEEKLY REPORT

1

BERGÈRE

1. Materials :

Materials are ordered and received

3. Shipping :

Item to be shipped on 03.03.2023

2. Manufacturing :

MDF structure is cut, under assembling
Fabric is ordered



Manufacturing Progress

70%



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Once we have the finalized design plan and all necessary materials, our skilled engineers and artisans begin work to bring your project to life.

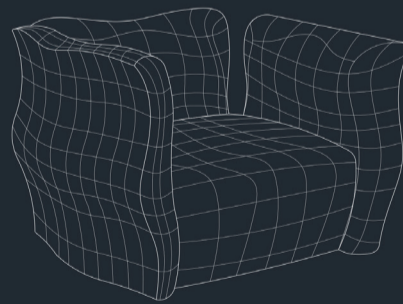
We conduct an internal project analysis to scrutinize and refine the manufacturing drawings, ensuring perfect alignment with your desired outcome.

We produce everything in-house, from hotel lobby furniture to restaurant dining areas.

This is where our creative and experienced team unites to transform your design concepts into tangible realities.

BERGÈRE

WITH A UNIQUE IDENTITY



PARTENZA
YOUR VISION IN EVERY DETAIL

1 mm Leather
10 mm sponge
5 mm plywood
MDF Structure
sponge

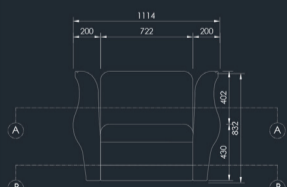
section AA

1 mm Leather
10 mm sponge
5 mm plywood
MDF Structure
5 mm Metal sheet
30mm MDF
Solid beech wood Structure

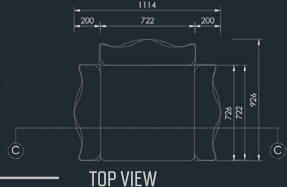
section BB

1 mm Leather
10 mm sponge
5 mm plywood
MDF Structure
sponge

section CC

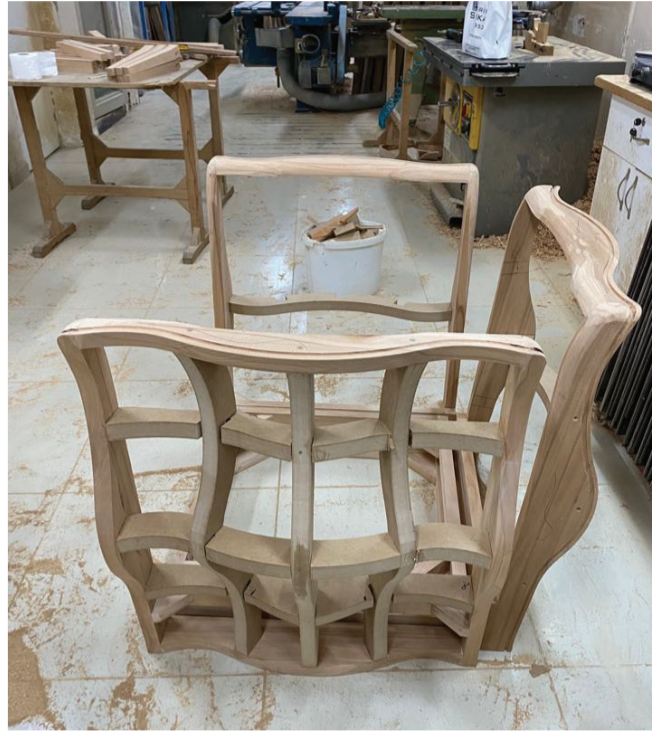


FRONT VIEW



TOP VIEW







RENDER



OUR MANUFACTURING



RENDER



OUR MANUFACTURING

4 PACKAGING & SHIPPING

INSPECTION

PACKAGING

DELIVERY



Here, we reach the final stage: Packaging and shipping. This involves carefully selecting any accompanying elements and accessories tailored to your project's unique needs.

Every piece undergoes quality inspection to ensure it meets the design specifications before shipment to your venue.

We will follow the optimal shipping or freight method based on your preferences.





CONTACT

☎ + 90 531 021 15 15

✉ info@partenza.it

📍 [f](#) [t](#) [@](#) /partenza_official